



The difference is in the details...
discover it on our new website www.utensileria-lughese.it !

The mission chosen by Utensileria Lughese is that of being ready to manage change, in other words to be able to respond quickly, providing quality and service, to the increasingly complex needs of clients who no longer just demand products but solutions and no longer just need suppliers but partners. In order to win this challenge, Utensileria Lughese has decided to focus on a staff of 25 highly motivated people, with a high level of technical training and who are continuously kept up-to-date with new developments, as well as on a customer-service oriented organisation. In addition to this, over time the company has selected the most reliable brands present on the market and has especially counted on its membership of the Consorzio Distributori Utensili (CDU) (Tool Distributor Consortium), which for over 20 years has brought together the best qualified dealers at national level.

In 1994 Utensileria Lughese moved to its new site, where it still is today. This rational and modern facility occupies an area of 3200 sqm and houses the tool warehouse, the tool machine warehouse, offices and a showroom area; alongside being equipped with the most modern equipment for the stocking of the over 30,000 products that it manages.



www.cdu.net



A deep knowledge of the various production processes and an experience of almost 30 years in the industrial distribution sector have allowed Utensileria Lughese to carry out a careful selection of its own suppliers with regard to reliability, product performance, comprehensive service, innovation and competitive value for money. In this way, over time the company has developed a wide range of brands and products, which fulfil all the needs of a modern manufacturing company.

An effective IT system is used throughout the production cycle, with one person solely dedicated to the information systems, thus ensuring quick retrieval of information and optimised order processing times, in line with current customers' needs.

Utensileria Lughese obtained the UNI EN ISO 9002 Quality System certification for the tool sector in 2000, choosing quality as the basis for its work. This choice translates into important advantages regarding service and represents an added value available to customers on a daily basis.

Research and development, which focuses on allowing clients to save time, is an added value and therefore has always been central to our strategy. In 2011 we were the first company in the industrial distribution sector to implement a tablet application for our commercial executives. Thanks to this project we won the Bologna SMAU award in 2013 and we were amongst the finalists for the Milan SMAU. This is a simple and easy way to bring our company system inside the workshop and on-board of machines, to be an ever more reliable and competent partner for our clients.

In fact, since the very start, Utensileria Lughese has been focused on the challenges that the continuous technological evolution imposes on entrepreneurs. This is the reason for which over time we have looked for new markets and commercial channels and, even today, we are continuously looking for new products and services that are able to increase the competitiveness of our customers.



Utensili e Attrezzature Macchine Utensili
www.utensileria-lughese.it

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